

## Clinical Pharmacist

### About TruDataRx:

TruDataRx, Inc. uses objective clinical data to help clients improve the clinical efficacy and reduce the costs of pharmacy benefits for its members. We are independent from all players in the pharmaceutical manufacturing and distribution industries, enabling us to best serve our clients. We value the following characteristics in our team members:

- Entrepreneurial – the ability to get things done with resources you don't control
- Humility – deep comfort in knowing when you don't know and asking questions
- Collaboration – we always give benefit of doubt that each person has something to contribute
- Imagination – the most powerful word in the English language: each day we work to realize our vision

### About the Clinical Team:

The TruDataRx clinical team is a multinational group of physicians, pharmacists, and scientists. This team collaborates closely to complete comparative effectiveness analyses according to the TruDataRx Clinical Process and leverage its insights to drive value for our clients.

TruDataRx, Inc. is different from other players in the industry in that our drug management's foundation is our database compiled from a worldwide body of clinical comparative effectiveness research, which quantifies the clinical value of medications and their relations to cost, unlike most of the industry which bases decisions on cost alone, rebates, or other factors.

### Responsibilities of a Clinical Pharmacist:

- Evaluate comparative effectiveness reviews for formulary management opportunities
- Present comparative effectiveness data and resulting formulary recommendations at client meetings
- Generate formulary change order forms via GPI coding
- Analyze pharmacy claims data for savings opportunities
- Assist with prioritization and design of comparative effectiveness questions, incorporating client priorities, trends in claims data, new to market drugs, etc.
- Manage medication related patient concerns with compassion and accountability
- Work with prescribers to resolve patient medication concerns
- Develop Prior Authorization criteria based on comparative effectiveness data
- Support Prior Authorization adjudication
- Act as a drug information resource/SME for the client team as they handle client requests and questions

### Qualifications and skills:

- Self-motivated and able to work in a virtual environment
- Competitive candidates will have experience in direct clinical patient care, PBM operations, formulary management, or academia
- A passion for learning and growth; recent PharmD graduates welcome to apply
- Ability to meticulously follow processes as well as a passion for constantly improving processes
- The ability to effectively operate both independently and in a team environment
- Strong clinical skills and ability to critically evaluate clinical data
- Excellent written and verbal communication skills

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- Experience in client facing role or desire to develop into client facing role
- Active pharmacist license in state of residence

### Case Study:

Obesity is a common chronic health problem which influences many other medical conditions. Several prescription drugs are now available to treat obesity. The cost of these drugs can range from \$190 to \$1,200 per month). Plan sponsors are interested in knowing whether any of these drugs should be covered, and if so, which ones.

The TruDataRx clinical team performed a comparative effectiveness analysis to help answer this question. We found that the comparative effectiveness research on weight loss drugs shows that the least expensive drug for weight loss is also the most effective. Furthermore, 2 drugs failed to show clinically meaningful improvements in weight loss (though these changes were statistically significant).

These data can be used to inform plan sponsors’ decisions regarding which drugs to include on their formularies. The TruDataRx clinical team writes algorithms based on these data to calculate the potential savings a plan sponsor could realize by switching from less effective, more expensive weight loss drugs to the high-value drug identified in the clinical team’s analysis. Additionally, these data are used by the TruDataRx clinical team to write prior authorization criteria. For example, these criteria may specify that a patient is required to try the most effective, least expensive drug (or have a contraindication to this drug) before they can receive coverage for any other drugs for weight loss. These strategies can help plan sponsors save over \$12,000 per member impacted per year.

